CORPORATE SPONSORSHIP PACKET

2018 Proposal



Make a Difference

Becoming a corporate sponsor of The Wetlands Institute provides a unique opportunity to connect with the community, reinforce your reputation as a good corporate citizen, build brand awareness and show your company's support of the important work The Wetlands Institute is doing for our community and the environment.

Institutional or Event Sponsorships

Our sponsorship packages are designed to help companies achieve their philanthropic goals while engaging them in our work.

The Wetlands Institute offers a variety of corporate sponsorships, including institutional sponsorship packages that offer year round exposure, or event specific sponsorships allowing you to reach different key audiences.

No matter the sponsorship package, each package offers the opportunity to reach different demographics and provide engaging ways to connect with the community.

Opportunities are available at a variety of giving levels, and we will gladly work with you to tailor a sponsorship package that fits your specific needs.

"We cannot seek
achievement for ourselves
and forget about progress
and prosperity for our
community...Our
ambitions must be broad
enough to include the
aspirations and needs of
others, for their sakes and
for our own"

- Cesar Chavez



The Wetlands Institute 1075 Stone Harbor Blvd Stone Harbor, NJ 08247 609-368-1211

Benefits

- Brand Visibility
- Recognition
- Community Support
- Charitable Donation

Institutional Sponsorships

Joining The Wetlands Institute as a corporate sponsor is a great way to align your corporate values with philanthropic support.

Aligning with The Wetlands Institute is more than just brand visibility. It is a way to set yourself apart from your competitors by being a company that works to improve it's communities, especially our coastal community.

When you support The Wetlands Institute through sponsorship:



- ♦ You are investing in communities where your customers, employees and shareholders live, work or vacation.
- You will be recognized as a good corporate citizen which brings business benefits.
- Your business will be able to share in the conservation and education successes of the Institute.

Sponsorship will deliver long-term benefits that boost the bottom line while also enhancing the communities you serve!

Premier Event Sponsorship

Summer Celebration at Icona Golden Inn July 28, 2018 6pm-9pm

The Wetlands Institute's largest and most prestigious event of the year will bring together over 300 guests including esteemed donors, community partners, local homeowners and their guests, and attracts new donors in direct support of our mission-based programs.

This cocktail celebration offers live music, luscious hors d'oeuvres, basket raffles and a spectacular live auction. Our auctioneer generates

This cocktail celebration offers live music, luscious hors d'oeuvres, basket raffles and a spectacular live auction. Our auctioneer generates excitement during the live auction and has guests bidding often and high on amazing experiences, delectable dinners, exclusive wine collections and much more. Proceeds benefit The Wetlands Institute's world class research, conservation and education initiatives. Sponsors are essential to the success of the *Summer Celebration*. If you believe in our mission and support the coastal community, please consider sponsorship at the highest level.

A partnership can make a **huge** difference.

Event Specific Sponsorship

Our festivals and special events are unique, fun and memorable. With captive audiences of 250+ per event, after an all day event, your brand will be embedded in the minds of our attendees. The positive experience our visitors have, coupled with our mission, reflect positively on YOU! Your company receives tickets to the event and can see first hand the positive impact of partnering with The Wetlands Institute.

Turtle Fest 3-31-2018

This annual event is hosted Easter weekend and draws over 500 people. It starts with a pancake breakfast and continues with various activities for both young and old inclusive of egg hunts, crafts, trail walks, aquarium feedings, live creature features and so much more. This event attracts families of all ages from the tri-state area.

Donor Recognition 6-24-2018

The Annual Donor Recognition event honors the supporters of The Wetlands Institute. The back drop of The Wetlands Institute is the perfect setting for this cocktail reception catered by The Washington Inn. Annual attendance is approximately 200 and made up of major donors and philanthropic individuals and organizations.

World Series of Birding 5-12-2018

The World Series of Birding is the country's largest and most prestigious birding competition. This 24-hour competition takes our team of avid birders—*The Marshketeers*—all over identifying by sight or sound as many bird species as they can. This event interests bird enthusiasts of all ages and exposure is throughout Cape May County. Gold sponsorship of this event entitles you to your company name and logo on the Marshketeers vehicle.

Crabulous Crab Day 7-13-2018

This annual event is planned and hosted by the environmental education interns and draws over 200 people throughout the day. Activities include learning to crab at the dock, crabby crafts and games, local restaurants crab cake cook-off, and so much more. Our target audience includes families of all ages.

Spring Shorebird & Horseshoe Crab Festival 5-19/5-20

A weekend celebration honoring two icons of the Delaware Bay. Horseshoe crabs and long-distance migratory shore-birds visit our shores in one of the great migrations in the Western Hemisphere. Activities include Horseshoe Crab rescue walks and workshops, guided nature walks, bird identification and shorebird viewing, crafts and more. This event attracts over 250 people from all over the US with a focus on the tri-state area.

Fall Migration Festival 9-22-2018

Cape May County sits in one of the premier migratory flyways in the world. This is a great time to view hundreds of unusual species of birds and tens of thousands of monarch butterflies as they head south to their wintering destinations. Participate in unique guided walks, butterfly tagging and releases, crafts and more. This event attracts over 250 people including adults and families of all ages.

Sponsor multiple events for maximum exposure

	Institutional			Summer Celebration				Event Specific		
2018 Sponsorship Level Benefits	\$10,000	\$5,000	\$3,000	\$10,000	\$5,000	\$3,000	\$1,000	1,500	\$1,000	
Level specific recognition on entryway donor wall- viewed by over 20,000 annual visitors	Х	х	х	X	х	х				
Logo and link on Institute's web page- over 170,000 visits in 2017	X	Х	Х	_						
Logo and listing in Institute's quarterly newsletters- print distribution of over 4,000; web and e-mail distribution as well	х	Х	х							
Listing on all event signage and printed materials - excluding Summer Celebration	х	Х	Х							
Level specific recognition in Institute's annual report	Х	Х	Х	Х	Х	Х	Х			
Social media mention and link share- nearly 10,000 combined fans/followers on major social media platforms	Х	х	Х							
Tickets to the following Special Events: Turtle Fest, Spring Shorebird and Horseshoe Crab Festival, Crabulous Crab Day, Fall Migration Festival	8	6	4							
Tickets to attend Donor Recognition Cocktail Reception and acknowledgement during presentation	6	4	2							
Corporate Name or Family Name attached to the event				Х						
Special recognition and acknowledgement from emcee				Х	Х					
Prominent representation on all purchased advertising				Х	Х	Х		Х		
Listing on event signage and printed materials				Х	Х	Х	Х	Х	Х	х
Recognition of sponsorship in a full page ad in the 7 Mile Times fall edition				Х	Х	Х	х			
Tickets to the 2018 Summer Celebration at the Icona Golden Inn				8	4	2	2			
Logo and/or Link on sponsoring event webpage				Both	Both	Both	Logo	Both	Logo	Listing
Acknowledgement on social media about sponsored event				Х	Х	Х	Х	Х	Х	х
Logo and listing in newsletter about sponsored event				Х	Х	Х	Х	х	Х	Listing only
Tickets to sponsored event								6	4	2

lease fill out the following form to confirm your chosen sponsorship backage. Completed forms can be eturned to The Wetlands Institute,	CONTACT INFORMATION:			
attn: Christina Faulk, 1075 Stone arbor Blvd, Stone Harbor, NJ 08247.	Company Name		Contact Person	
faulk@wetlandsinstitute.org if you have any questions.	Contact E-mail		Contact Phone N	Number
	Address			
INSTITUTIONAL SPONSORSHIPS	PREMIER EVENT SPONSORSHIP (Summer Celebration)	EVENT SPECIFIC SPO	NSORSHIPS	EVENT SPECIFIC SPONSORSHIPS
\$10,000 GOLD SPONSOR	\$10,000 Presenting Sponsor	\$1,500 Gold E	vent Sponsor	\$1,500 Gold Event Sponsor
\$5,000 SILVER SPONSOR	\$5,000 Premier Event Sponsor	\$1,000 Silver I	Event Sponsor	\$1,000 Silver Event Sponsor
\$3,000 BRONZE SPONSOR	\$3,000 Premier Event Sponsor	\$500 Bronze E	event Sponsor	\$500 Bronze Event Sponsor
	\$1,000 Premier Event Sponsor	EVENT 1		EVENT 2

DATE

PAYMENT INFORMATION

Name as it appears on card

Card Number	Exp. Date	CVC#
CREDIT CARD: UVISA	DISCOVER DISCOVER	
☐ Place a one-time charge on m	y credit card for \$	
☐ My check payable to <i>The Wet</i>	<i>lands Institute</i> is enc	losed

Thanks for your support!

DATE

Once we receive your completed sponsorship form, we will contact you to discuss event arrangements, benefits and recognition.

